

## ALTERNATIVE INVESTMENTS CONSOLIDATION SERVICES

**“It’s not the strongest of the species that survives, nor the most intelligent, but those most responsive to change”**

- Charles Darwin

**Alpha Search Advisory Partners** is committed to identifying opportunities for our alternative investment manager clients to grow, prosper and evolve by facing economic and political challenges head on. We take a pragmatic, proactive approach to industry consolidation, representing both buyers and sellers in platform enhancing transactions.

### HUMAN CAPITAL CENTRIC APPROACH

Our services span the life cycle of a transaction from client positioning to partner selection to deal execution. Throughout the process we guarantee you complete confidentiality, full senior level attention and the benefit of our unique Human Capital Centric Approach, which serves as an overlay to a traditional investment banking focus on financial considerations.

This approach transcends the technical aspects of a transaction, emphasizing strategic business alignment, cultural fit and cohesiveness of the entire team. Careful attention to human capital dynamics is critical to a successful integration, and ultimately a key factor in valuation and deal structure.

### TURNING CHALLENGE INTO OPPORTUNITY

**All indications point to an industry wide contraction with the most nimble firms capturing the bulk of market share and AUM going forward. From our vantage point as a trusted advisor to hedge funds and the broader alternative investment community, we see various options to create compelling partnerships:**

#### OUR SERVICES

- Acquisitions of minority or majority stake
- Mergers of equals or joint ventures
- Corporate sales and divestitures
- Roll-up platform or acquisition vehicle
- Seeding and incubation opportunities
- Investment team liftouts

#### OUR RELATIONSHIPS

- Single and multi-strat hedge funds
- Funds of hedge funds
- Private equity
- CLO / CDOs
- Real estate
- Family offices

#### Robert Olman

Managing Partner  
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### WHY CONSIDER CONSOLIDATION?

**Diversification** – Reduction of risk by adding non-correlated investment strategies

**Efficiency** – Staff development, cost reduction and resource optimization

**Business Focus** – Deepening market penetration in core business areas

**Intellectual Synergy** – Accretion at the knowledge level and cross-pollination of ideas

**Growth** – Capturing incremental AUM and building a broader investor base

Alpha Search Advisory has been a pioneer in developing human capital solutions exclusively for hedge funds for nearly a decade, and is consistently recognized for exceptional performance and efficiency in delivering top tier investment professionals and teams to our clients. Over the past 26 years, we have built a network of over 32,000 hedge fund professionals; gross allocations for the businesses we have helped create exceed \$20 billion.

**To learn more about how our Alternative Investments Consolidation Services (“AICS”) team can help position your firm for sustainable growth, call today: 516-626-7896.**